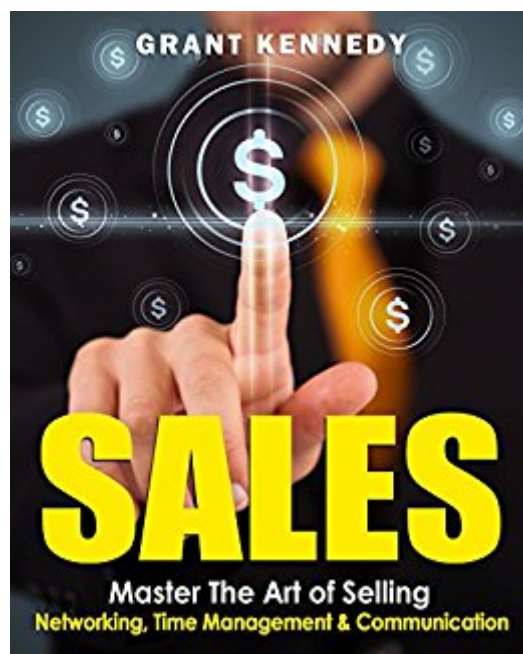


The book was found

Sales: Master The Art Of Selling - Networking, Time Management & Communication (Productivity, Close The Sale, Goal Setting, Charisma, Influence People, Trump, Cold Calling)



Synopsis

Get the Business and Marketing Essentials You Need to Reach New Heights!â††...â†† FREE BONUS at The End - Download Now! â††...â††Read This Book for FREE with Kindle UnlimitedHow do you cope with mistakes and failure? What do you do if your business isnâ™t growing the way you had hoped?With Sales: Master the Art of Selling, Networking, and Time Management , you will learn why managing your failures is so important. Youâ™ll discover the 5 Steps for Converting Your Failure to Success. With this helpful book, you can create an industry-specific plan of action for your firm.What can you do to get the best people on-board with your company? Who can help you make the most sales â“ and develop positive relationships with your clients?Sales: Master the Art of Selling, Networking, and Time Management also teaches you to pick the right salespeople for your business. Youâ™ll learn which traits to look for when creating a best-selling team, such as intelligence, empathy, and optimism!How do you know if youâ™re focusing on the right products, services, and strategies?When it comes to marketing, this book has you covered. Youâ™ll learn the 9 Steps for Efficient Market Research to understand your customersâ™ needs â“ and increase your sales!Youâ™ll even learn how to apply the 80/20 principle to every aspect of your business!Donâ™t wait - Download Your Copy of Sales: Master the Art of Selling, Networking, and Time Management right away!

Book Information

File Size: 2234 KB

Print Length: 83 pages

Simultaneous Device Usage: Unlimited

Publication Date: October 5, 2015

Sold by:Â Digital Services LLC

Language: English

ASIN: B0168V4N0W

Text-to-Speech: Enabled

X-Ray: Not Enabled

Word Wise: Enabled

Lending: Not Enabled

Enhanced Typesetting: Enabled

Best Sellers Rank: #176,046 Paid in Kindle Store (See Top 100 Paid in Kindle Store) #3 inÂ Kindle Store > Kindle eBooks > Business & Money > Industries > Insurance > Casualty #5 inÂ Books >

Customer Reviews

This is a wonderful guide extremely turning into a salesperson. It teaches you the necessities on the way to sell your product. I found terribly valuable tips and tricks on the way to persuade the client into shopping for. It teaches you the vital steps to nearly sell something, simply would like the boldness to try and do therefore. Do not be deceived by the short length of this book, it is a powerful book that would rework you from a mean employee to an excellent employee, if you apply the teaching to your observe.

I had a couple of sales jobs in the past. Now, that I am venturing into creating my own business, my experience in sales is quite important. Although I have not excelled in this field before, the idea that I can learn from my mistakes has been substantiated in this book. Failures are not hindrances to success but they are merely stepping stones to make things right, As a matter of fact, the techniques and strategies written in this book are highly adaptable and I can learn a lot from these. I am planning to put these things into practice as soon as my business gets established.

Selling may sound easy but in fact it is not. I have a little business of my own and I admit that I still struggle with selling my products. I like this book as for me, this is a complete guide to build a master seller in each individual. What I like about this book are the tips and advises provided by the author. For me they're really helpful to develop a selling skill in you. The types of people you'll deal in selling were elaborated on this book which makes this for me pretty much reliable. I can say that I really liked this book and I'd be happy to recommend this to everyone.

Imagine the struggle on hitting a sale just to reach your quota so that your boss won't fire you for not reaching your target for this month, this is experienced everyday by salesperson or people who have a business. This book got it everything covered on how to increase your sales and how to get in touch with your specific target audience. The generic steps given was helpful and I do appreciate how the author actually presented examples for any reader to comprehend what is being discussed. It even highlighted the special skills one needed in hiring people to do the sales for you as well as the strategies needed in your marketing plan. The 80/20 analysis is rather new for me and it's interesting to know that these kind of concepts actually exist, while the don't's of making sales

was even tackled along with its general tips, overall this book help me grasp that making a sales is not only asking someone to buy your product but rather doing every marketing strategies and analytical studies on your point of target and how to maximize every resource you have to hit your quota in making your sales. All in all this is an informative book helpful for your business to grow and be fruitful.

This is an excellent guide. It gives meaning with terms used in "Sales" field. The amateur can easily take a look at the lesson in the book to reach their ultimate destination with confidence. If you want to increase your sales and serve the purpose of understanding your product's needs, you must conduct effective market research. You can get help from the book to conduct your research to the right track. The more you learn and experience the more you achieve your success in sales marketing. This small piece of writing can help you acquire new knowledge and different experience to improve your professional life. This book got it everything covered on how to increase your sales and how to get in touch with your specific target audience. Overall, the book also provided advice on how to overcome fear of selling. Great book for those who want to be in sales.

Sales, selling, sales! It's the skill I'm struggling to improve. How can I achieve sales more than my selling quota? How can I gain more clients in a much easier way? To answer further my questions, I bought this book hoping it would share with me more ways on how to nurture or improve my selling strategies. And yes, I found some answers from the book. I'm rating this book a 5-star from start to finish. Yes, the book educated me on the correct ways in which I can increase my products' sales as well as manage and help my customers avail maximum benefit from my products and services. Grant successfully conveyed the basics of improving sales by adopting various marketing and analytical strategies which I found to be very helpful in my business. I will surely use these tips I learnt from the book, particularly the 6th chapter where it tackled about networking as an essential part of any business. The book laid out many ways in which one can network and increase one's reach. I also liked the 7th chapter where the author included Time Management techniques. I found them meaningful and beneficial. Thank you, Grant, for sharing your ideas with this book. I hope to read more from you.

This is a good book for Managers and Supervisors handling a sales team. It will help them choose the right sales candidates to add in their team. It can also be a source of encouragement for Sales personnel and never give up on achieving their goals and quotas. A sales job is never an easy job

and would really test your perseverance and this book will remind you of that. On the book itself, I would say the first four chapters of this book have fresh ideas although not all but there were some. The book was written also in an organized matter. Each idea were group properly per chapter. On the other hand I observed that the 5th and 6th chapters, are not very much informative. I think I have read those topics somewhere. So just that, that's what you need to improve in this book.

[Download to continue reading...](#)

Sales: Master The Art of Selling - Networking, Time Management & Communication (Productivity, Close the Sale, Goal Setting, Charisma, Influence People, Trump, Cold Calling) Cold Calling: for beginners - Cold Calling Techniques that work - Cold Calling Tips (Cold Calling Techniques that work for beginners - Cold calling sales Book 1) Sales: A Beginners Guide to Master Simple Sales Techniques and Increase Sales (sales, best tips, sales tools, sales strategy, close the deal, business ... sales techniques, sales tools Book 1) Goal Setting: Reach Goals Fast: The Ultimate Guide To Goal Setting - The Most Effective Way To Reach Goals Fast (Goal Setting, Motivation, Action Plan, ... Goals, Success, Self-Discipline, Organized) Secrets of a Master Closer: A Simpler, Easier, and Faster Way to Sell Anything to Anyone, Anytime, Anywhere: (Sales, Sales Training, Sales Book, Sales Techniques, Sales Tips, Sales Management) 7 STEPS to SALES SCRIPTS for B2B APPOINTMENT SETTING. Creating Cold Calling Phone Scripts for Business to Business Selling, Lead Generation and Sales Closing. A Primer for Appointment Setters. Time Management: Guide to Time Management Skills, Productivity, Procrastination and Getting Things Done (time management, procrastination, productivity, ... successful people, efficiency, schedule) Sales: How To Sell, Influence People, Persuade, and Close The Sale THE COLD CALLING SECRET: Discover the NEW ground-breaking cold calling techniques that get results! Readable on Kindle, PC, Mac or iPad AUTHENTIC COLD CALLING: The Path to Fearless, Effective Cold Calling Goal Setting: The 10 Step Method to Becoming an Unstoppable Goal Achiever Follow Up and Following Through in Car Sales - Salesperson and Sales Management Advice Book: Technique Guide on How to Overcome Objections and Close Deals Over the Phone (Outbound Sales Call) Leadership: Leader Skills For Communication, Influence People and Business Coaching (Leadership, Influence People, Leader, Business Skills) Selling on eBay: 44 Killer Profitable Items To Sell on eBay From Garage Sales, Thrift Stores, Flea Markets and More! (selling on ebay, ebay, ebay selling, ... ebay marketing, ebay selling made easy,) Leadership: Management Skills, Social Skills, Communication Skills - All The Skills You'll Need (Conversation Skills, Effective Communication, Emotional ... Skills, Charisma Book 1) Fanatical Prospecting: The Ultimate Guide for Starting Sales Conversations and Filling the Pipeline by Leveraging Social Selling, Telephone, E-Mail, and Cold Calling Fanatical Prospecting:

The Ultimate Guide to Opening Sales Conversations and Filling the Pipeline by Leveraging Social Selling, Telephone, Email, Text, and Cold Calling Communication Skills: 101 Tips for Effective Communication Skills (Communication Skills, Master Your Communication, Talk To Anyone With Confidence, Leadership, Social Skills) DIY Projects: Save Time & Money Maintaining Your Home With Simple DIY Household Hacks, Home Remedies: Increase Productivity & Save Time with Frugal Living ... And Organizing, Increase Productivity) Smart Calling: Eliminate the Fear, Failure, and Rejection from Cold Calling

[Dmca](#)